

NSW Aboriginal Land Council Fishing Fund



New South Wales
Aboriginal Land Council

EXPRESSION OF INTEREST FOR GRANT OR LOAN

Thank you for your interest in the NSW Aboriginal Land Council (**NSWALC**) Fishing Fund.

The NSWALC understands the need to be responsive to business opportunities as they arise. Therefore, Aboriginal people or businesses are invited to submit expressions of interest for grants or loans as required.

There is no deadline for when Expressions of Interest can be submitted.

Funding is limited and is not guaranteed. Final decisions of NSWALC are based on the advice of an independent Fishing Advisory Committee (**FAC**) who will assess applications based on their commercial merits and risks and having regard for community and social benefits.

If you have any questions about the application form, please contact the Program Implementation unit on (02) 9689 4444 or via email fishingfund@alc.org.au

CHECKLIST

Must haves:

Confirmation of Aboriginality

Proof of Aboriginal business (for example evidence that the business is an Aboriginal majority owned, managed and operated business).

Please ensure you have answered each of the questions below. To assess your application, we need to understand your business or business proposal. Even if you do not have all the information asked for it is still good to include as much information as you can. Where a question does not apply to you, please write 'not applicable' and briefly explain why.

Good to have:

These documents will support your application but are not necessary for an EOI to be assessed, however they may be required if you are invited to submit a full application.

Feasibility studies

Business plan (including cash flow forecasts for 12 months and profit and loss forecast statements)

Confirmation of secured funding partners

Other supporting documents

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Please complete the following form and send via email to fishingfund@alc.org.au

DETAILS OF APPLICANT

1. Main applicant contact details

Name:

Date of Birth:

Address:

Town/City:

State:

Postcode:

Phone:

Mobile:

Email:

2. Are you applying as

☐ An Aboriginal person

☐ An Aboriginal entity, which includes Local Aboriginal Land Councils (LALCs), organisations, trusts and corporations owned, managed and operated by Aboriginal persons.

Please attach evidence to support this.

FISHING SECTOR

3. What sector are you operating, or intending to operate in?

☐ Wild Harvest

☐ Aquaculture

☐ Charter fishing

FUNDING REQUEST

4. What type of funding are you seeking?

☐ NSWALC Fishing Fund loan

☐ NSWALC Fishing Fund grant

5. How much money are you seeking?

\$

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BUSINESS DETAILS

6. Type of business

This grant is to start a new business

This grant is to purchase an existing business. If so, please provide the asking price \$

This grant is to enhance my current existing business.

7. Description of business

Please provide an overview of the business and the key outcomes and deliverables you hope your business will achieve as a result of this loan or grant.

Questions to think about when completing this section include:

- What is your product or service?
- Why will customers choose your product or service over other competitors?
- Who is your customer - who buys/will be going to buy your products/services?
- Where are your customers (local, town, region, national, overseas, online)?
- Who are your competitors (local, national, large, small, scope and nature of the industry)?
- Do you have any projections about the future profitability of your business?
- If it is an existing business, the location of your business, how long your business has been in operation and what is the experience of the staff.

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8. Business plan or feasibility work

Please provide details of any business planning or feasibility work you have undertaken. For an existing business, do you have any profit and loss statements or cash flow statements you could provide?

Note: this information is only required for applicants seeking funding for new businesses or applicants wishing to expand an existing business. Note, feasibility work does not have to be a formal feasibility study.

9. Other loans or grants

Have you applied for any other loans or grants for your business? Please provide information about these applications and whether they were successful or not. If they were successful how much money have you received, if they were not successful, what was the reason(s) you were given.

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10. Aboriginal employment

How many Aboriginal people does (will) your business employ? For existing businesses, how many (if any) additional Aboriginal people will you employ if your application for a grant is successful?

11. Community and social benefit

What social benefit to the Aboriginal community will your business proposal provide? Does the business opportunity address a need or a gap in the community?

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12. Fishing penalties

Have you incurred any commercial fishing penalties? If so, how many demerit points do you have on your commercial fishing licence?

13. Any other supporting documents

Please list and attach any supporting documents that could provide additional information, including whether your proposal has community acceptance and buy in, especially if you are applying for a grant.

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DECLARATION

I/We understand that this form is an Expression of Interest form and that once this has been reviewed, I/we may be invited to submit a full application form for funding.

I/We understand that applications will be assessed against set criteria and funding offers will be based on the availability of funds.

I/We solemnly declare that this is a true and correct statement of all my/our affairs.

Privacy Statement

The information you provide in this application, which may include personal information, is being collected and will be used by the NSW Aboriginal Land Council (NSWALC) for the purposes of assessing your eligibility for a loan from the NSWALC Fishing Fund (the Fund), and for the purposes related to the administration of the Fund, including the assessment of the effectiveness of the Fund. Your provision of the information in this application is voluntary. However, if you choose not to provide the information, NSWALC will not be able to assess your application. Your information will be disclosed to staff administering the Fund, NSWALC's Independent Aboriginal Fishing Advisory Committee, the NSWALC Council and to a credit reporting body in order to assess the application, and for the administration of any loan advanced from the Fund. This information may also be disclosed to the Commonwealth Government's National Indigenous Australians Agency, who have funded NSWALC to develop the Fund. Your information will be held securely by NSWALC or its agents and will not be disclosed to any other parties without your consent, unless authorised or required to by law. Upon your written request, we will provide you details of those we have disclosed your information to. Providing false, misleading or incomplete information may impact NSWALC's assessment of your application, and increase the risk of your application being refused. You may access or correct your personal information held by NSWALC by contacting us by email on fishingfund@alc.org.au or telephone on (02) 9689 4444.

Applicant Name:

Date:

Signature: